



Kerala Maritime Board
A Statutory Board of Govt. of Kerala

EXPRESSION OF INTEREST

for

**Development of High Revenue Generating Infrastructure
Projects at Kozhikode Beachfront Premium Property
Encompassing the Erstwhile Marine Port Bungalow with
Public Private Participation**

Expressions of Interest (EOI)No: HOKMB-TVM/332/2023-C3 (Devp)

Issued: 09-03-2024

Last Date of Submission: 26-04-2024

Contents

Disclaimer	3
Definitions	4
Notice Inviting Expression of Interest: Data Sheet	5
1. Background	6
2. Project Rationale	6
3. Purpose of EOI	7
4. Project Details	8
5. Submission of Eoi	12
FORM I: Cover Letter (On Letter Head of the Company))	15
FORM-II: Details of the Applicant	17
FORM III: Experience of the Applicant	19
FORM IV: Business Plan	20
Annexure :1: Sketch of the Site	22

Disclaimer

1. The information contained in this EOI or subsequently provided to the prospective Applicants, whether verbally or in documentary or any other form by or on behalf of the Authority or any of its employees or advisors, shall be considered confidential and is not to be reproduced/ adopted/ displayed for any purpose whatsoever.
2. This EOI is not an Agreement and is neither an offer nor invitation by the Authority to the prospective Applicants or any other person. The purpose of this EOI is to provide the interested parties with information that may be useful to them in the formulation of their proposals.
3. This EOI includes statements, which reflect various assumptions and assessments arrived at by the Authority in relation to the Project. Such assumptions, assessments and statements do not purport to contain all the information that each Applicant may require.
4. This EOI may not be appropriate for all persons, and it is not possible for the Authority, its employees, or advisors to consider the investment objectives, financial situation and particular needs of each party who reads or uses this EOI.
5. The assumptions, assessments, statements, and information contained in the EOI, may not be complete, accurate, adequate, or correct. Each Applicant should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments, statements, and information contained in this EOI and obtain independent advice from appropriate sources.
6. Information provided in this EOI to the Applicant(s) is on a wide range of matters, some of which may depend upon interpretation of law. The information given is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The Authority accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on law expressed herein.
7. The Authority, its employees, consultants, representatives and advisors make no representation or warranty and shall have no liability to any person, including any Applicant under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this EOI or otherwise, including the accuracy, adequacy, correctness, completeness or reliability of the EOI and any assessment, assumption, statement or information contained therein or deemed to form part of this EOI or arising in any way for participation in this EOI Process.
8. The Authority also accepts no liability of any nature whether resulting from negligence or otherwise howsoever caused arising from reliance of any Applicant upon the statements contained in this EOI.
9. The Authority may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumptions contained in this EOI.
10. The issue of this EOI does not imply that the Authority is bound to select/shortlist or appoint an Applicant and reserves the right to reject all or any of the Applicants or EOIs without assigning any reason whatsoever.
11. The Applicant shall bear all its costs associated with or relating to the preparation and submission of its EOI including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by Authority, or any other costs incurred in connection with or relating to its EOI. All such costs and expenses will remain with the Applicant and Authority shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by an Applicant in preparation for submission of the EOI, regardless of the conduct or outcome of the EOI process. Laws of the Republic of India are applicable to this EOI.

Definitions

SL No.	Term	Definitions
1.	Applicant	Partnership firm, LLP, Companies (As per Companies Act), Private/ Public Entity, Consortium, Lead Member submitting the EOI in accordance with the T&C of this EOI and should be registered in India
2.	Authority	Kerala Maritime Board, represented by its CEO
3.	CEO	Chief Executive Officer
4.	Consortium	A consortium indicates that the Applicant may consist of a group of firms or entities collaborating together
5.	EOI	Expression of Interest
6.	GDP	Gross Domestic Product
7.	GDVA	Gross District Value Add
8.	GSVA	Gross State Value Add
9.	ICT	International Container Terminal
10.	KMB	Kerala Maritime Board
11.	LLP	Limited Liability Partnership
12.	NCRB	National Crime Records Bureau
13.	PPP	Public Private Partnership
14.	UNESCO	United Nations Educational, Scientific and Cultural Organization

Notice Inviting Expression of Interest: Data Sheet

1	Organization	Kerala Maritime Board
2	Notice inviting EOI number.	HOKMB-TVM/332/2023-C3(Devp)
3	Name of the Project	EOI for Development of high revenue generating Infrastructure projects at Kozhikode Beachfront Premium Property encompassing the erstwhile Marine Port Bungalow with Public Private Participation
4	EOI published Date.	09-03-2024
5	EOI document download start date	09-03-2024
6	Date of site visit/inspection Name of Contact Persons: 1. Capt. Hari Achutha Varrier, Port Officer, Kozhikode 2. Mr. Mohammad Rafi, Port Conservator, Kozhikode Contact Details +91-9447687534 +91-9544410029	From 02-04-2024 to 04-04-2024
7	Due date for receipts of queries through email	04-04-2024
8	Pre-EOI conference	05-04-2024
9	Due date of submission of EOI	26-04-2024, 15:00 hrs.
10	Opening of the EOI	26-04-2024, 15:30 hrs.
11	For downloading the EOI document please visit (Tender section)	www.kmb.kerala.gov.in/
12	Address for communication	Chief Executive Officer, Kerala Maritime Board, HO TC XXII/1666 (4&5), 1st Floor, Mulamoottil Building, Pipinmoodu, Sasthamangalam, PIN: 695010 Email ID: kmb.kerala@gmail.com Mob No: +91 9544410029
13	Address for Submission: Documents to be submitted both in soft copy and hard copy format clearly stating the Subject line as: "EOI for Development of high revenue generating Infrastructure projects at Kozhikode Beachfront Premium Property encompassing the erstwhile Marine Port Bungalow with Public Private Participation."	Hard Copy: Chief Executive Officer, Kerala Maritime Board, HO TC XXII/1666 (4&5), 1st Floor, Mulamoottil Building, Pipinmoodu, Sasthamangalam, PIN: 695010 Soft Copy: Email ID: kmb.kerala@gmail.com

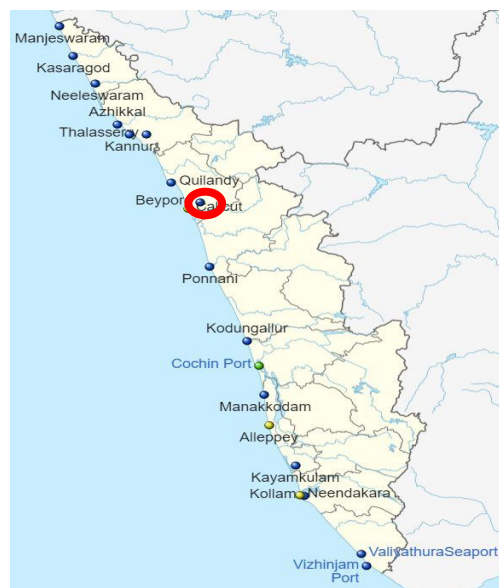
1. Background

1.1 About Kerala Maritime Board

The Kerala Maritime Board (KMB) a statutory board of the Governmental of Kerala was established in 2017 under the Kerala Maritime Board Act, 2017. Erstwhile, Port Department, Kerala State Maritime Development Corporation Limited, and the Kerala Maritime Society was transferred to and vested with Kerala Maritime Board.

1.2 KMB Mission:

- To facilitate and regulate the maritime activities in the state by formulation and implementation of progressive policies.
- To ensure environmentally sustainable development of the state's maritime sector and the coastal areas and promote implementation of low carbon technologies in port operations.
- To maximize coastal benefits and strategic advantages of Kerala and transform the non-major Ports into drivers of regional growth.
- To increase the share of Kerala in the maritime trade of India by increasing the cargo throughput of non-major ports.



The KMB is responsible for controlling, managing, and operating the 17 minor ports in Kerala. With the intention of converting the State's maritime sector into a vibrant blue economy, a series of strategic initiatives are being undertaken. Kerala has a geo-strategic location with respect to international logistics. The state is accessible through these 17 minor ports and 1 major port Cochin with International Container Terminal (ICT) and another upcoming one at Vizhinjam, Thiruvananthapuram.

Vizhinjam and Beypore, both non-major ports under the jurisdiction of the Kerala Maritime Board, have emerged as prominent maritime destinations. Vizhinjam, witnessing substantial growth since 2009, has hosted over 20 foreign cruise vessels, attracting more than 3,350 foreign passengers. Meanwhile, Beypore has established itself as a vital hub by accommodating around 20 cruise vessels and yachts. With an annual average of 10,000 passengers, Beypore plays a crucial role in maritime connectivity, especially facilitating traffic to and from the Lakshadweep Islands. These ports, with their operational versatility and significant contributions, underline their key roles within the broader maritime network of the region.

2. Project Rationale

Kerala has a distinctive geographical feature with a coastline stretching approximately 590 kilometers along the Arabian Sea, known for its unique beauty and economic significance. The maritime history of Kerala is deeply woven into its cultural and economic heritage, spanning thousands of years and characterized by flourishing trade, cultural exchanges, and naval prowess that have significantly shaped the region's identity. Playing a pivotal role in the industrial and commercial logistics of the state, the Ports Sector has been recognized by the Government of Kerala as a major thrust area for promoting coastal shipping and cargo

transportation, port modernization, industrial activities and coastal tourism along the shorelines of Kerala and its ports. This recognition has led to efforts aimed at upgrading existing ports, establishing new ports, developing related infrastructural facilities, and initiating coastal shipping and tourism projects thereby generating employment opportunities, increasing tax revenues, along with fostering hinterland and coastal community development.

Kerala Maritime Board (KMB) has taken proactive steps to revitalize the 17 minor ports and other assets under its control for generating more revenue to the state and create jobs from port / logistics / infrastructure / commercial / tourism and allied sectors. To achieve this, KMB is strategically identifying the valuable assets spread across the state, aiming to attract high-revenue-generating projects with special focus on tourism that benefit the Kerala Maritime Board, the Government, the general public and state at large, creating more jobs and thereby boosting the economic development.

2.1 Objective

KMB possess large number assets including land, godowns, beaches, equipment, etc. across the state. Most of these assets are yet to be utilized to its fullest potential. These assets have huge revenue generating potential however most of them are presently minimally utilized. Further many land and crucial assets are under the threat of encroachments and other issues because underutilization. In this background, KMB is planning to develop these assets using appropriate models including State Government funds, Central Projects, and more importantly through private sector participation like PPP. The timely utilization of these assets is critical to protect them from further encroachments and other unlawful activities. The approach intends to put to good use the public assets under the KMB to foster economic growth, generate jobs, and enhance revenue through taxes and other income sources. As part of this endeavor, KMB intends to develop the land parcel currently encompassing the port bungalow and a warehouse at Kozhikode with private participation.

3. Purpose of EOI

The objective of this Expression of Interest (EOI) is to assess the interest of capable firms, investors, and companies in undertaking high-yield infrastructure projects in various sectors such as tourism, infrastructure, commercial ventures, marine activities, and port-related industries or a combination thereof. These projects will be situated on the beachfront land parcel housing the marine port bungalow available under the jurisdiction of the Kerala Maritime Board in Kozhikode.

The EOI document aims to furnish interested parties with pertinent details concerning the opportunity and to solicit input and responses on the following aspects:

- a) Project concept and the range of potential project components.
- b) Total capital investment envisaged, including the proponent's own investment.
- c) Proposed development model, such as lease arrangements, concessions, revenue-sharing frameworks, or other forms of Public-Private Partnership (PPP).
- d) Projected revenue streams earmarked for the Kerala Maritime Board and the Government.
- e) Recommendations for ensuring the success of the development based on private participation, along with feedback on any foreseeable concerns or issues.

The applicants are encouraged to thoroughly review this EOI document prior to submitting their response. Feedback and suggestions provided by the applicants as part of their response may be considered during the formulation of the action plan for development and in subsequent stages of the process, if applicable and at the discretion of the authority

3.1 Mandate

This EOI is issued in accordance with Section 22, of the Kerala Maritime Board Act 2017.

4. Project Details

4.1 Proposed Site for Development, Calicut

The proposed development site is located in Calicut, Kerala, spanning across approx. 36.5 Ares (0.9 Acre). The site comprises a warehouse space and a vintage port bungalow. Positioned along the beach road towards the landward side, the site represents a prime property suitable for commercial project development. Presently utilized as a rest/guest house under port authority, this bungalow holds a prominent position along the picturesque Calicut Beach. It serves as a unique destination for tourists, harmoniously combining the attraction of a lively coastal city with the allure of its historical heritage.

4.2 Location Advantage

- Nested along the picturesque Malabar coast, Kozhikode emerges as a vibrant Tier 3 city and the third-largest municipal corporation in the region, contributing significantly to Kerala's Gross State Value Addition (GSVA).
- With a robust Gross District Value Addition (GDVA) of INR 56,567 Crore, 62% of which stems from dynamic tertiary sectors, Kozhikode stands as a beacon of economic prowess.
- Kozhikode is the largest urban area in the state and stands as the world's 4th fastest-growing urban agglomeration according to the Economist Intelligence Unit in 2020.
- India's inaugural 'City of Literature' by UNESCO and a proud member of the UNESCO Creative Cities Network.
- Ranked 10th for safety among Indian cities by NCRB, Kozhikode is the safest city in Kerala.
- Acclaimed as the 'City of Sculptures', for preserving and promoting cultural and artistic heritage through intricate sculptures.

Kozhikode is rapidly gaining attention as an investment destination, with its thriving economy, emphasis on innovation, and cultural richness.

4.3 Site Advantage

The proposed site is an enchanting beachfront property with a 21-meter road frontage located on Beach Road, Calicut, Kerala. Situated within Kozhikode district, Ward No: 4, Block No: 4, TS No: 122, the site spans a total area of approx. 36.5 ares (~0.9 acres) and is classified as Purayidam land. Its coordinates are 11° 15' N, 75° 46' E.

The strategically positioned site is conveniently located: 30 km from Calicut International Airport, 1.5 km from the railway station, 5 km from NH 766, 5 km from SH 29, and 1.5 km from the KSRTC bus stand. The property is bordered by Beach Road to the west, private land to the east, Calicut Government Nursing College to the south, and a sub-road to the north. Additionally, there is a 200 sq. ft. old building on the northern side of the plot, currently used as a storage/ godown facility.

- The site is in close proximity to Freedom Square, directly facing Beach Road, and is positioned on the landward side of the existing beach road.

- It benefits from dual road frontage on the north and western sides.
- Access to portable water and electricity is readily available at the site.
- Conveniently reachable from the city center and other prominent business/commercial hubs.
- The site is located in close proximity to the Kozhikode beach, which is a buzzing hub for tourists and locals alike and attracts significant daily foot falls ranging between approximately 7,000 and 10,000 as per the data provided by DTPC.
- The site hosts numerous events such as the Kerala Literature Festival, various government fests and events, regional festival celebrations, the Beypore Water Fest, Hola Gala, etc., which attract upwards of approximately 25,000 - 30,000 visitors for the major events.
- The site has clearly defined boundaries and is free from any encumbrances.

The overview of the site details is shown below:

SL No.	Parameter	Details
1	Land Area	Approx. 36.5 Ares (0.9 Acre).
2	Classification of land: Revenue [Purayidam (Dry Land), Nilam (Paddy), Nilam Nikathu, Wet Land]	Purayidam
3	District/Taluk	Kozhikode District & Taluk
4	Sy. No/ Block No.	Ward 4, Block 4, TS No 122
5	URL link of the site Latitude-Longitude of site	Latitude: N 11°15'28.93284" Longitude: E 75°46'10.83936" www.google.com/maps/search/?api=1&query=11.2580369,75.7696776
6	The name & distance (kms) from the land to the nearest: Airport, Railway station and other relevant public transport points	Airport- 30 KM Railway station – 1.5 KM KSRTC Stand – 1.5 KM Hospital Bus Stand -2 KM
7	What are the margins to the boundaries of the plot? (Front, rear, side) and which direction does the plot face (North, south, east, west)	East: Private Land, South: Calicut Govt Nursing College, North: Road West: Beach Road



Figure 1: Beach Side Property-Google map view

4.4 Roles & Responsibilities

4.4.1 KMB

- **Allocation Process:** Authority may provide the designated land area as available under KMB in accordance with Government guidelines/conditions based on a transparent bid process in subsequent stages, if any.
- **No Transfer of Ownership of Land:** The ownership or title of the land shall continue to vest with the KMB, Government of Kerala at all times and only the lease/concession/rights of the use of the land or the structures built on it shall be transferred by the Authority based on the mode of development/project type/investment/rules and regulation and conditions that will be detailed out during the bidding stage.
- **Duration Clause:** Maximum Period shall be 30 years, initially and will depend on project proposed. This may be further extended based on project parameters and approval from the Government.
- **Facilitation Support:** Facilitation and support for coordination with the Participating Government Agencies, State/ District Authorities, and stakeholders.
- **Other Facilitation:** Any other facilitation required, within the KMB's framework.

4.4.2 Operator

- Investor/Firm shall be responsible for identifying potential projects, preparing feasibility reports, ensuring insurance, safety, and compliance with statutory provisions, rules, and regulations.
- Investor/Firm must comply and will be solely responsible for complying with and obtaining

all regulatory/legal clearances, licenses, permits, certificates from relevant statutory authorities, and all aspects related and incidental to project development and operation with respect to all applicable state/national rules, regulations, and laws.

5. Submission of Eoi

- a. The EOI must be signed by duly authorized person holding the power of attorney in case of limited company, corporation, or consortium. A certified copy of the power of attorney shall accompany the Eoi.
- b. The EOI should include a brief description of the roles and responsibilities of individual members, particularly with reference to technical obligations.
- c. In case of a consortium, following criteria must be noted by the Applicants.
 - i. Members of the Consortium shall nominate one member as the lead member (the "Lead Member").
 - ii. An individual Applicant cannot at the same time be member of a Consortium applying for the EOI. Further, a member of a particular applicant Consortium cannot be member of any other applicant Consortium.
- d. The Applicants shall be responsible for all costs associated with the preparation and submission of EOI documents. Authority shall in no way be responsible or in any way liable for such costs, regardless of the conduct or outcome of the Process.
- e. Applicants are advised to regularly scan through the website www.kmb.kerala.gov.in All corrigendum/amendments / clarifications etc., if any, will be notified on this website only and no separate communication/advertisement will be made for this.
- f. At its sole discretion, Kerala Maritime Board (KMB), may or may not choose to invite any or all applicants, as well as other prospective operators/firms, for one-on-one or group meetings if it deems such meetings necessary. Moreover, the KMB retains the right, at its sole discretion, to request additional information in writing for the purpose of obtaining clarification or further information as deemed necessary.
- g. **Acknowledgement by Applicant:** It shall be deemed that by submitting the application, the Applicant has made a complete and careful examination of the EOI, and accepted the risk of inadequacy, error or mistake in the information provided in the EOI or furnished on behalf of KMB. KMB shall not be liable for any omission, mistake, or error in respect of any of the above or on account of any matter or thing arising out of or concerning or relating to the EOI or the Process, including any error or mistake therein or in any information or data given by KMB.
- h. By submitting an EOI application, the prospective Applicants who shall be deemed to acknowledge that they have carefully read all provisions of this EOI Document including the disclaimer, terms and conditions and annexures hereto, and have fully informed themselves about all existing conditions and limitations.
- i. Interested parties having relevant exposure and experience to carry out the above project are requested to send the Expression of Interest (Eoi) document with all supporting documents / copies of previous assignments and credentials with a covering letter through e-mail with subject line "EOI for Development of high revenue generating Infrastructure projects at Kozhikode Beachfront Premium Property encompassing the erstwhile Marine Port Bungalow with Public Private Participation" keeping copies to ceo.kmb@kerala.gov.in and kmb.kerala@gmail.com and as hard copy to 'Chief Executive Officer, Kerala Maritime Board , HO TC XXII/1666 (4&5), 1st Floor, Mulamoottil Building, Pipinmoodu, Sasthamangalam, PIN: 695010' on or before 15.00 hrs of 26th Apr, 2024. Hard copy shall be superscribed with cover title "Development of high revenue generating Infrastructure projects at Kozhikode Beachfront Premium Property encompassing the erstwhile Marine Port Bungalow with Pubic Private Participation".

5.1 EOI Details to be submitted shall essentially include the following 4 sections:

1. **Covering letter:** Covering Letter expressing interest to participate in the prescribed format provided in FORM I
2. **Details of Applicant:** A brief write up about the firm like basic information, business activity, financial information for the past five financial years, address for communication as in the prescribed format provided in FORM II.
3. **Experience and expertise credentials:** The Applicant is required to furnish details of their experience and expertise credentials concerning projects developed/managed or similar types of assignments. This includes a description of the project, its components, client, location, activities undertaken, project cost, revenue generated, operational model, other pertinent details, and the present condition of the project. Additionally, the Applicant must provide a list of similar jobs undertaken, as per FORM III.
4. **Business Plan Section:** Business Plan for developing the proposed project with details of project type, project concept, total project cost, uniqueness / USP of the project, Proposed Model for development & revenue streams proposed for KMB / Government, Business proposal with sections / chapters on operational plan, proposed business model, revenue and cost projections, jobs generated, marketing plan, licenses / approvals (required) etc. and other relevant details to be submitted along with FORM IV.

5.2 Language

The EOI prepared by the Applicant and all correspondence and documents relating to the EOI exchanged by the Applicant and KMB, shall be in English language, provided that any printed literature furnished by the Applicant in another language shall be accompanied by an English translation in which case, for purposes of interpretation of the application, the English translation shall govern. If any supporting documents submitted are in any language other than English, translation of the same in English language is to be duly attested by the Applicant.

5.3 Due Diligence & Disclaimer Right to Reject

The Authority reserves the right to select or reject any or all EOIs received at its discretion, without providing any reason. In doing so, the Authority shall not be held accountable or liable for any claims from the Interested Parties or any other third party. The rejection of all or any EOIs is solely at the discretion of the Authority.

5.4 Terms & Conditions

This Expression of Interest (EOI) does not constitute a tender call, and any EOI Proposal submitted in response does not initiate a tender process. Furthermore, this EOI is not a pre-qualification/shortlisting process. Following this EOI, KMB or its designated agencies may conduct a transparent and competitive bid process to select private partner(s)/developer(s) for the proposed Project.

The Authority does not commit to any obligations through this EOI. It neither constitutes an agreement nor an offer for the award of work, nor is it an invitation to tender. The Authority reserves the right to annul or modify the process or issue another request for EOI later without providing any reasons.

Information provided to the Authority by entities is strictly confidential and may not be used or disclosed without prior written approval. Proponents are prohibited from making any statements regarding the EOI to the media or the public without prior written authorization from

the CEO, KMB.

The receipt of information by KMB does not impose any obligations. There is no guarantee that the process initiated by this EOI will continue or result in a contract for the completion of the project. The project will be open to all prospective applicants at subsequent stages, if any, and will not be limited to respondents of this EOI alone. This clause and its contents constitute the essence of this EOI process for the proposed Project and shall be interpreted in accordance with the intent and spirit expressed herein.

5.5 Jurisdiction

The district court at Thiruvananthapuram has exclusive jurisdiction to determine any proceeding in relation to the EOI.

Contact Information

For any inquiries regarding the process, applicants are requested to contact through the following modes:

Email: ceo.kmb@kerala.gov.in and kmb.kerala@gmail.com

Phone No: +91 9544410029

FORM I: Cover Letter (On Letter Head of the Company))

To,

Chief Executive Officer,
Kerala Maritime Board,
HO TC XXII/1666 (4&5),
1st Floor, Mulamoottil Building,
Pipinmoodu, Sasthamangalam,
PIN: 695010

Sub: Submission of Expression of Interest (EOI) from Competent Firms/ Investors/ Companies with Kerala Maritime Board for the Development of high revenue generating Infrastructure projects at Kozhikode Beachfront Premium Property encompassing the erstwhile Marine Port Bungalow with Private Participation

Dear Sir,

1. With reference to your EOI document No: HOKMB-TVM/332/2023-C3 (Devp) dated 09-03-2024, We, having examined the EOI Document thoroughly and understood its contents, hereby inform you that I/We am/are willing to submit proposal for the development of the site, Calicut in joint venture/ PPP with KMB. With reference to the captioned subject, I/We the undersigned am/are hereby expressing our Interest to participate in the project.
2. We understand that the purpose of this EOI is to create initial awareness about the Project and identify potential Parties interested in development of the beachside property. Further, the issue of this EOI does not imply that KMB is bound to undergo any contract and the Authority reserves the right to reject all or any of the submissions hereunder without assigning any reasons whatsoever. It is also hereby clarified that KMB may, at its exclusive discretion, either invite fresh EOI/ bids only from those interested Parties who had submitted their EOIs or from any other perspective Party(ies).
3. We understand that we satisfy the requirements to participate in this EOI as outlined in the EOI document and have prepared our expression of interest for the captioned project as specified in EOI Document.
4. We understand that we have carried out our own investigations and analysis and have checked the accuracy, adequacy, correctness, reliability and obtained an independent advice from appropriate sources prior to submission of this EOI including verification of proposed project site and other aspects either in person or otherwise, incidental to submission of this proposal.
5. Further, we understand after evaluation of all the proposal received by Kerala Maritime Board, the Authority may ask for additional details and is not bound to select / shortlist / appoint an applicant and reserves the right to reject all or any of the applicants for EOIs without assigning any reason whatsoever.

Signature
(Name of the person)
(In the capacity of)

Individual/ Association of owners/ Company Seal
(Name of the Entity)

Duly authorized to submit the EOI to undertake the project, for and on behalf of (Fill in block capitals)

Witness

Signature _____

Name _____

Address _____

FORM-II: Details of the Applicant

(Provide copies of supporting documents)

SL.No.	Particulars	Details
1	Basic Information	
a)	Name of the Company / firms / Consortium / JV etc.	
b)	Country of incorporation / registration	
c)	Address for communication	
d)	Date of Incorporation/ Registration	
2	Brief description of Company / Lead member in case of Consortium including details of its main lines of business	
3	Details of individual (s) who will serve as the point of contact/communication within the firm: (a) Name (b) Designation (c) Address (d) Telephone Number (e) E- Mail Address	
4	Particulars of the interested party / Authorized Signatory of the Applicant: (a) Name (b) Designation (c) Address (d) Telephone Number (e) E- Mail Address	
5	Turnover for the past 5 years (INR in Lakhs) 1. 2018- 2019 2. 2019-2020 3. 2020-2021 4. 2021-2022 5. 2022-2023	

EOI for Development of Infrastructure projects at Beachfront Property (Marine Port Bungalow, Calicut)

SL.No.	Particulars	Details
6	Net worth for the last 5 years (INR in Lakhs) 1. 2018-2019 2. 2019-2020 3. 2020-2021 4. 2021-2022 5. 2022-2023	

FORM III: Experience of the Applicant

(Provide details of ongoing/completed projects/operations undertaken by the applicant in relevant areas)

Please attach details for each project, including the description of the project, project components, client, location, activities undertaken, project cost, revenue generated, operational model, Taxes remitted, Employment generated, the current status of the project and other relevant details.

Sl. No	From (mm-yyyy)	To (mm-yyyy)	Project Brief
1			
2			
3			
4			
5			

FORM IV: Business Plan

(Provide the detailed business proposal along with Form IV)

Details		Description
Project Name		
Project type (tourism/ infrastructure/ commercial/ marine /port led industries)		
Project Concept		
Total Project Cost (Lakh INR)	<ol style="list-style-type: none"> 1. Own Investment 2. Debt 3. Others (Please specify) 4. Total 	
Uniqueness / USP of the project if any including design. green/ environmental initiatives such as the utilization of renewable energy, eco-friendly, green building, sustainability etc.		
Proposed model for development & Revenue Streams for KMB / Government (PPP/land-lease/revenue-sharing/lease-revenue-sharing/O&M Contract/ Concession/ BoT or other investment modes)		
<p>I have attached the detailed Business Proposal:</p> <p>The business proposal should include sections/ chapters covering, operational plan, business model, revenue & cost projections, jobs generated, marketing plan, licenses/approvals (required) etc.</p>		[YES / NO]
Other Relevant Details if any		

<p>Suggestions for making the Private Participation based development a success along with feedback on any other concerns/ issues if any are being anticipated.</p>	
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Annexure :1: Sketch of the Site

